



CAPABILITY SUMMARY

A Yiwu Garment Factory Producing for Brands Since 2016

Yiwu Tanbei Garments Co., Ltd. was established in 2016 as a subsidiary of Gramval Apparel (Shanghai) Co., Ltd. The factory spans 10,000 square metres in Yiwu, Zhejiang, employs over 300 people and produces roughly 5 million pieces a year.

Key Figures

Figure	Value
Established	2016
Factory floor	10,000 sq m
People on site	300+
Monthly capacity	200,000 pcs
Annual output	5 million pcs
Minimum order	200 pcs / colour
Sampling	1-2 weeks
Social audit	BSCI passed

What the Company Is

Yiwu Tanbei Garments Co., Ltd. was established in 2016 as a subsidiary of Gramval Apparel (Shanghai) Co., Ltd. The core product lines are casual wear, sports and yoga wear, seamless activewear and underwear, which is exactly what the 47 styles on this site cover. The company exports primarily to Europe, the United States, Australia and Japan.

What the Factory Can Do

The factory spans 10,000 square metres in Yiwu, Zhejiang. It employs over 300 people and can make more than 200,000 pieces a month, which works out at roughly 5 million pieces a year. It produces t-shirts, polo shirts, sports bras, sweatshirts, shorts and pants, and it has passed a BSCI audit. Buyers are welcome to visit at any time to see their own production.

How Fabric Is Sourced

The sourcing team works with mills near the Yiwu factory and presents fabric options at development, including sustainable qualities on request. For larger quantity orders that need competitive pricing, the proximity of those mills is where the cost advantage comes from. Trims such as aglets, zippers and tapes are sourced and developed for each order rather than taken from stock.

How the Company Sells

Tanbei exhibits at the trade fairs its customers attend: ISPO Munich in 2023 and again in 2024, ISPO Nanjing in 2024 and the MAGIC show in Las Vegas in 2023. Enquiries are handled by English speaking staff, which is the practical reason a comment on a sample survives the trip from a buyer in Europe to a line in Yiwu.

What We Make

Family	Styles	What it is for
Seamless Activewear	20	Bodies knitted in one piece on seamless machines, with no side seam to chafe under a waistband or a pack strap.
Sports Bras	2	Bras built to a support level rather than to a size chart, in seamless and cut and sew construction.
Hoodies And Sweatshirts	10	Heavier knitted tops where the finish - the wash, the embroidery, the print - is what the buyer is actually paying for.
T-Shirts And Tops	5	Jersey tops from lightweight training tees through to heavyweight bodies with applied embroidery.
Outdoor And Running Layers	3	Running and training layers in nylon and polyester blends, including an insulated vest.
Leggings And Pants	2	Full length bottoms, from seamless studio tights to nylon cargo pants.
Shorts	2	Training and utility shorts in nylon and polyester blends with spandex.
Underwear	1	Invisible underwear built to disappear under the garment worn over it.
Kids Wear	2	Cotton kids styles made on the same lines and to the same audit as the adult range.

How An Order Runs

1. Brief and reference

What goes wrong: A fabric described in words is a fabric nobody has agreed on.

Work starts from a reference garment or a tech pack, so the sample room measures rather than interprets.

2. Fabric development

What goes wrong: Change the fabric late and every decision after it is redone.

The sourcing team presents qualities from mills near the factory, including sustainable options on request.

3. Sampling

What goes wrong: Samples drift when comments are never properly recorded.

One to two weeks a round, with every written comment checked one by one on the next round.

4. Fit and grading

What goes wrong: One good sample size says nothing about the rest of the range.

The technical team corrects fit and outlook and grades to the brand's own size chart.

5. Production

What goes wrong: Split a range across factories and the set never matches.

Knitting, sewing, washing, embroidery and packing all happen on the same Yiwu site.

6. Labelling and shipment

What goes wrong: Labels and packing left to the end are what hold a shipment at the port.

Labels, tags and packing are produced to the brand's artwork and the delivery plan is confirmed in writing.

Minimum Order Quantities

Minimum per colour	Styles	Why
200 pieces	26	Cut and sew styles: the minimum is set by the fabric order.
300 pieces	20	Seamless styles: the knitting machine is set up per programme.

Minimum per colour	Styles	Why
2000 pieces	1	Underwear runs on a different run length from outerwear.

When more styles are added in the same fabric and colour the minimum can be negotiated, because the fabric order is what sets it.

Questions Buyers Ask

What is your minimum order?

200 pieces per colour on cut and sew styles and 300 on seamless styles. The invisible thong is 2,000. When several styles share the same fabric and colour the minimum can be negotiated, because the fabric order is what sets it.

Are you a factory or a trading company?

A factory. Yiwu Tanbei Garments Co., Ltd. produces in its own 10,000 square metre plant in Yiwu, Zhejiang, with over 300 people on site.

How long does a sample take?

About one to two weeks a round. Every written comment on a sample is checked one by one and answered on the next round.

What can you actually make?

Seamless activewear, sports bras, hoodies and sweatshirts, t-shirts and tops, running and outdoor layers, leggings and pants, shorts, underwear and kids wear. All 47 published styles are on this site.

Do you produce under our own label?

Yes. Neck labels, care labels, hang tags and polybag artwork are all produced to your own design.

Which markets do you export to?

Primarily Europe, the United States, Australia and Japan, and the factory produces for brands in Canada.

Has the factory been audited?

Yes, it has passed a BSCI audit, and buyers are welcome to visit at any time to see their own production.

Every figure here is reproduced from what the manufacturer publishes. Where a source sheet does not publish a figure - a fabric weight, a size chart, a price - this document says so rather than estimating one. Confirm the current revision with your quotation.

Yiwu Tanbei Garments Co., Ltd. | Floor 8, Building B, No.1255 DaTong Road, NianSanLi Industry, Yiwu, Zhejiang, China 322013 | john@tan-bei.com | www.tan-bei.com