

RAINBER

Quotation Specification Checklist

Everything a decorative lighting factory needs from you in order to quote once and quote correctly. Fill this in, send it on WhatsApp or by email, and the first answer you receive will be a usable one.

Commercial

■	Products required, by name	
■	Quantity per product	
■	Target price point or landed cost	
■	Trial order or full order	
■	Date the goods must be on the shelf	

Market

■	Country the goods are sold in	
■	Plug type and voltage required	
■	Approvals or documentation your buyer requires	
■	Indoor or outdoor use	

Product

■	Length, drop length or run length	
■	Number of LEDs and spacing	
■	Light colour across the whole range	
■	Lighting modes or control required	
■	Power option: plug, battery or solar	
■	Cable colour	

Branding

■	Retail pack or bulk export carton	
■	Artwork files and languages	
■	Barcode and labelling requirements	

■	Carton marking requirements	
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Custom Projects

■	Sketch, photograph or sample of the design	
■	Which part of the design is fixed and which is flexible	
■	Whether tooling cost is agreed in advance	
■	Who owns the tooling after production	

Send it to

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