

GUANGZHOU ILAN TECHNOLOGY CO., LTD.

Vehicle Camera RFQ Checklist

What to send with an enquiry so the quotation comes back complete in one round.

Most quotations take three rounds because the first enquiry is missing the vehicle, the view count or the head end. Fill in what you know, send the rest as photos, and the quotation comes back with price, MOQ and lead time on the first reply.

1. The Vehicle

Vehicle type	Car, van, rigid truck, trailer, bus, coach, excavator, tractor, motorcycle
Make model and year	Only where the fitment depends on it, e.g. Android multimedia units
Supply voltage	12V or 24V
Number of vehicles	For this order, and the expected annual volume

2. The Camera Positions

Rear view	Yes or no; flat panel, bumper hole or lip mount
Near side view	Yes or no; corner or flank position
Off side view	Yes or no
Interior or cargo view	Yes or no; headliner clearance available
Night use	Infrared, white assist lamps or neither

3. The Head End

Monitor required	Yes, or you already have one
Existing monitor model	Model number and a photo of the input side
Screen format	Foldable, pedestal, mirror, or 7 inch commercial
View switching	Manual, reverse triggered, or split view

4. Cables and Connectors

Connector standard	4 pin aviation or RCA
Routed cable length	Per camera position, measured along the route with slack
Extension cables	Required lengths and quantities

5. Branding and Packaging

Own brand required	Yes or no
Label and silkscreen	Artwork supplied, or you would like us to lay it out
Retail box	Required, and to whose artwork
Manual	Language and whether it carries your brand
Carton marking	Quantity per carton and any required markings

6. Commercial

Destination market	Country or countries
Certificates required	CE, FCC, RoHS, E-mark or a combination
Freight	Express, air, land or sea; sea loads at Shenzhen or Guangzhou
Target date	When you need the goods on the ground

Send It To Us

Photographs of the mounting position and of the input side of any existing monitor answer more questions than a written description. WhatsApp is the easiest route for photos, email for CAD and artwork files.

How to Reach Us

Company	Guangzhou Ilan Technology Co., Ltd.
Location	Guangzhou, Guangdong, China
Email	sales@ilan-tech.com
WhatsApp	86XXXXXXXXXXXX
Website	https://ilan-tech.com
Working hours	9:00 AM - 6:00 PM, Monday to Friday (China Standard Time, UTC+8)
Payment	T/T
Loading port	Shenzhen / Guangzhou