



Private Label Canned Food Buyer Checklist

Eight things to settle with a cannery before you sign a private-label order, drawn from the questions buyers actually ask before a first shipment.

Manufacturer	Henan Ever Glory Food Industry Co., Ltd.
Established	2008
Location	Xiayi County, Shangqiu City, Henan Province, P.R. China
Annual capacity	25000 tons
Building area	40000 square metres
Certification	FDA, IFS, SKS, STAR-KOSHER, BRC, HACCP, HALAL, FSPCA
Export markets	United States, Canada, Russia, South Korea, Japan, Germany
Minimum order	Prices are quoted on a 1 x 20'FCL basis; LCL consolidation is available to help buyers reduce inventory.
Contact	info@evergloryfoods.com

1. Confirm the Pack Format Against Your Shelf

Start from the shelf, not the factory. Fix the tin or jar size, the carton count and whether the format is retail or catering. Mushroom tins run 184G to 800G at retail and 2500G to 2840G for catering. Fruit runs 410G and 820G at retail and 2650G to 3000G for catering.

2. Fix Cut Style and Packing Medium in Writing

Whole, sliced, cut, strip, pieces and stems, dices, kernels and spears are all different products commercially. So are water, brine, marinade, syrup and juice. Write both into the specification rather than leaving them to be assumed.

3. Agree the Brix Band on Fruit

Three bands are available at 11 to 14, 14 to 17 and 18 to 22 percent. Decide which one before samples, because a resample costs a season.

4. Get a Sample Made the Way Production Will Run

Ask for a sample produced to your data or to a reference sample you supply, not a shelf sample of an existing product. The point is to approve what will actually be shipped.

5. Check the Certification Against Your Technical Audit

We work to FDA, IFS, SKS, STAR-KOSHER, BRC, HACCP, HALAL and FSPCA requirements. Confirm which of these your own technical team requires evidence of before the order, not after.

6. Understand the Season Before You Set a Launch Date

Mushroom is October to March, yellow peach June to September, pear June to November, apricot May to June and straw mushroom June to July. A launch date that ignores these will slip.

7. Appoint Your Own Pre Shipment Inspection

Any inspection company you designate can check the goods after production and before shipment. Use it on a first order in particular.

8. Decide FCL or LCL for the First Shipment

Prices are quoted on a 1 x 20 foot FCL basis. If the listing is new, LCL consolidation keeps the first commitment small while the product is proven.

Questions buyers ask

How early should a private-label programme start?

Before the raw material season for the crop concerned, so that specification, sampling and approval are all finished before production begins.

Can artwork be handled by the factory?

Yes. Label through to outer carton is produced strictly in accordance with your requirements.

Is a first order allowed below one container?

Yes. LCL service is available so a buyer can reduce inventory on a first order.

Raw material seasons to plan around

Mushroom: October to March

Yellow Peach: June to September

Pear: June to November

Apricot: May to June

Straw Mushroom: June to July