

RFQ Specification Checklist

What to put in a request for quotation so the unit that arrives is the unit you priced.

SEA LION International Trade Co., Ltd. | WhatsApp +86 130 1170 7382 | dannyxi2020@126.com | <https://cn-sinotruk.com>

Route and duty cycle

- Worst loaded gradient on the regular route
- Total train weight and whether you run loaded both ways
- Road surface: sealed, graded gravel, or site approach
- Daily kilometres and number of shifts

Vehicle identity

- Chassis model code as it must appear on the invoice
- Engine model, horsepower and emission level
- Gearbox model and number of forward gears
- Front and rear axle codes
- Tyre size and spare wheel count

Registration and compliance

- Steering side required for registration
- Emission level accepted by your registration office
- Exact wording your import licence requires on the invoice
- Pre-shipment inspection body if your country mandates one

Commercial

- Destination port and incoterm
- Quantity and whether units may be consolidated
- Spare parts pack to travel with the vehicle
- Payment terms and inspection point before the balance

Questions on any line: WhatsApp +86 130 1170 7382 or email dannyxi2020@126.com.